

#### **Date**

October 21, 2021

#### Time

11:40 am - 12:30 pm

#### Instructor

**Diane B. Allison**, CPA, CGMA, CGFO

Assistant Legislative Auditor and Director of Local Government Services

#### Location

Virtual

#### **Method of Delivery**

Webinar

#### **Learning Level**

Basic

#### **CPE Hours**

1.0 Hours

#### **CPA Subject Matter**

Accounting and Auditing

#### Yellow Book Subject Matter

Governmental

#### **Prerequisite**

None

## Statewide Agreed-Upon Procedures

#### **Description**

This course will help participants understand why these statewide agreed-upon procedures are necessary and provide best practices for implementing them. It includes a brief discussion of the latest fraud schemes, elements of internal control, and benefits of the Accounting Procedures Manual.

#### **Objectives**

To provide governments with specific suggestions for complying with statewide agreed upon-procedures in the major areas of

- Written policies and procedures and Board oversight;
- Purchase cards:
- Travel expense reimbursements;
- Collections, disbursements, and reconciliations; and
- Payroll and data security.

#### Who Will Benefit

- Elected and Appointed Officials
- Local Government Employees

# About the Instructor DIANE ALLISON, CPA, CGMA, CGFO ASSISTANT LEGISLATIVE AUDITOR and DIRECTOR OF LOCAL GOVERNMENT SERVICES

Diane Allison has been a CPA for 24 years and has over 30 years of accounting experience, including in the local government, not-for-profit, public accounting, and for-profit manufacturing sectors.

Diane currently serves as Assistant Legislative Auditor and Director of Local Government Services of the LLA, which oversees the work of more than 200 independent CPA firms that conduct over 3,600 audits and other types of engagements, performs various advisory services, prepares fiscal and actuarial notes for the Louisiana Legislature, and educates local governments on financial management.

Diane chairs the Government Finance Officers Association Accounting, Auditing and Financial Reporting committee and is a member of numerous professional organizations.

## Michael J. "Mike" Waguespack, CPA Legislative Auditor



## Statewide Agreed-Upon Procedures

Presented by:
Diane B. Allison, CPA, CGMA, CGFO
Assistant Legislative Auditor and
Director of Local Government Services

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## **General Comments**



- The Legislative Auditor's Statewide agreed-upon procedures were updated in October 2021
- Effective for local governments and quasi-public organizations (required to comply with the Audit Law, LSA-RS 24:513) for a fiscal year end of 12/31/2021 and later
- 3. Performed under AICPA attest standards by the same firm that performs the annual audit and attached to (but a separate report from) the audit report
- 4. Statewide agreed-upon procedures are "complementary" not "additive"
- Statewide agreed-upon procedures are not required to be performed on discretely presented component units within the larger government's audit report
- 6. The independent auditor can rely on the work of an internal auditor

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## **General Comments**



- 7. Management must provide a written response
- Auditor may report no exception if the government had exceptions based strictly on the wording of the procedure and the entity's compensating controls <u>fully</u> mitigate the underlying control risk
- Only those statewide agreed-upon procedure exceptions that rise to the level of significant deficiency or material weakness should be included as an audit finding
- 10. Statewide agreed-upon procedures can be performed in any 12-month fiscal period that is no more than 3 months prior to the end of the government's fiscal year
- 11. For non-profits with other than public funds, only the public funds portion is subject to the statewide agreed-upon procedures and only if the funds are not commingled
- 12. <u>www.lla.la.gov</u> Communities CPAs Statewide Agreed-Upon Procedures

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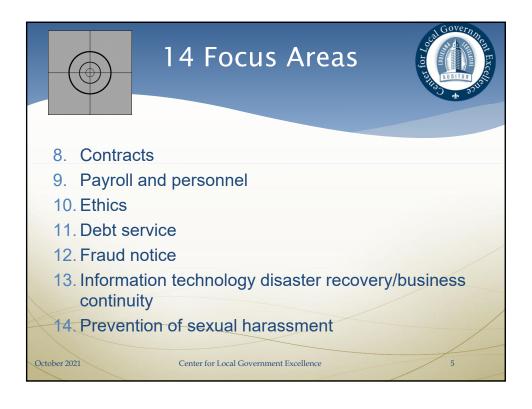
## 14 Focus Areas



- 1. Written policies and procedures
- 2. Board or finance committee
- 3. Bank reconciliations
- 4. Collections
- 5. Non-payroll disbursements
- 6. Credit, debit, fuel, and purchase cards
- 7. Travel and travel-related expense reimbursements

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# \* To address the audit expectation "gap" (a clean opinion doesn't mean there's no fraud) \* To look more closely at high-risk areas \* To look more closely at areas that the public cares about, which may be immaterial to the financial statements \* To improve internal controls to prevent fraud, waste, and abuse



# Fraud Facts from the Association of Certified Fraud Examiners 2020 Report to the Nations

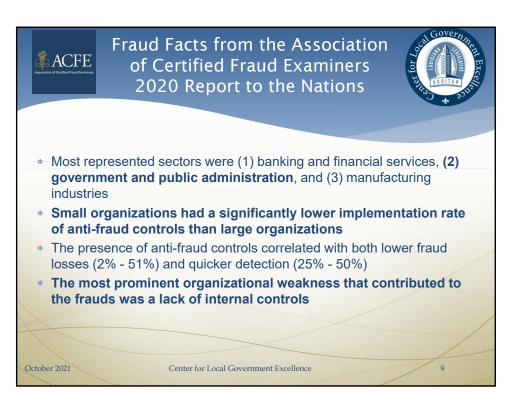


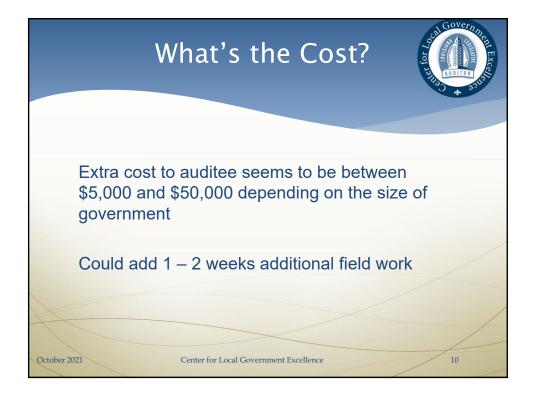
- \* The typical organization loses 5% of revenues in a given year as a result of fraud
- Asset misappropriation (stealing or misusing resources) was by far the most common form of occupational fraud, occurring in more than 86% of cases, with a median loss of \$100,000
- Median losses for governments were \$91,000 for state and \$75,000 for local governments
- Check and payment tampering schemes and billing schemes posed the greatest risk based on their relative frequency and median loss
- Mediation duration of frauds was 14 months (shortened through active detection methods)
- Most common concealment methods were creating fraudulent physical documents and altering physical documents
- Most common detection method was tips

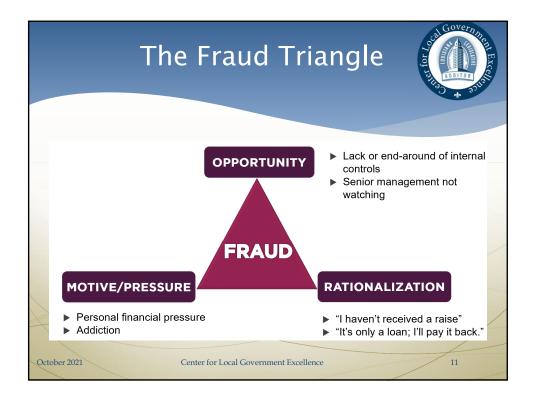
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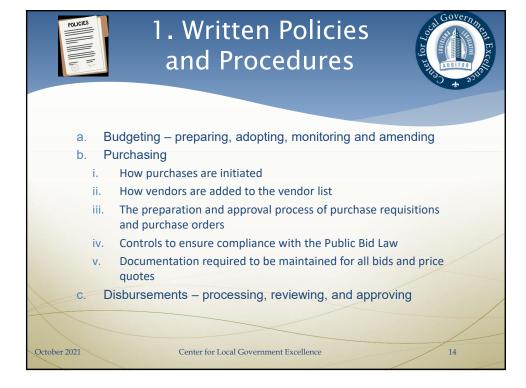
# Benefits of the Accounting Procedures Manual

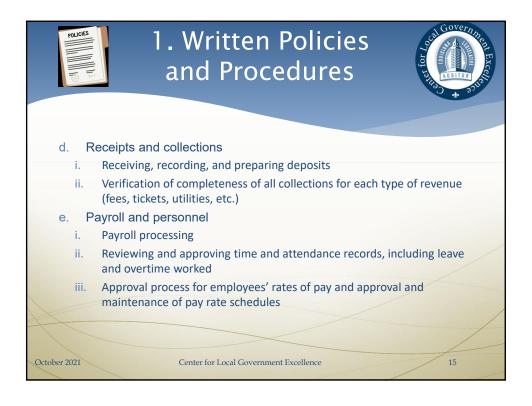


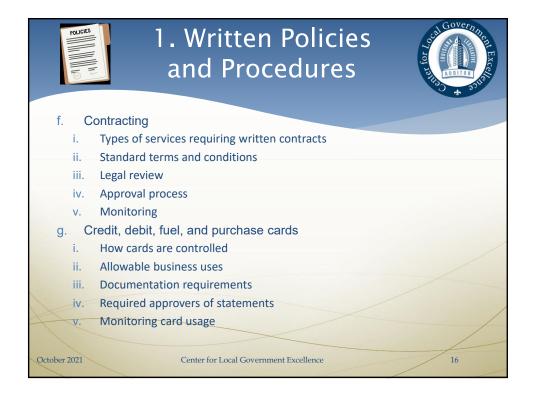
- 1. Documents the procedures of processing accounting transactions, accounting conventions, safeguarding assets, etc.
- 2. Establishes strong internal controls for regulatory compliance
- 3. Delineates staff responsibilities
- 4. Serves as a training tool for new personnel
- 5. Provides legal protection
- 6. Standardizes processes to reduce fraud, waste and abuse
- 7. Improves efficiency and consistency
- 8. Simplifies processes and reduces employee liability and errors

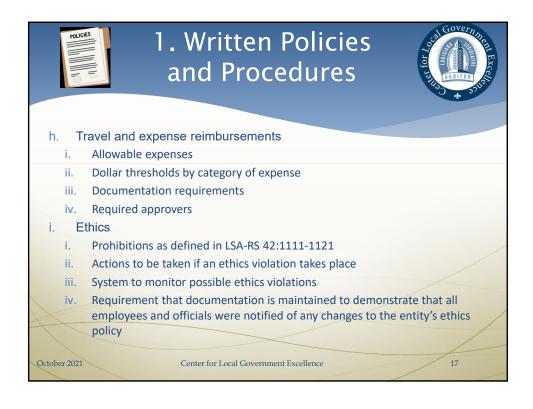
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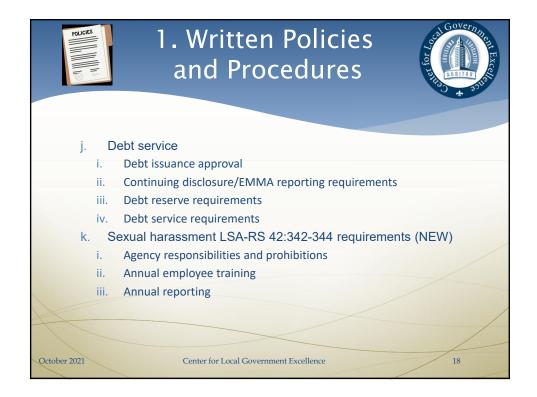
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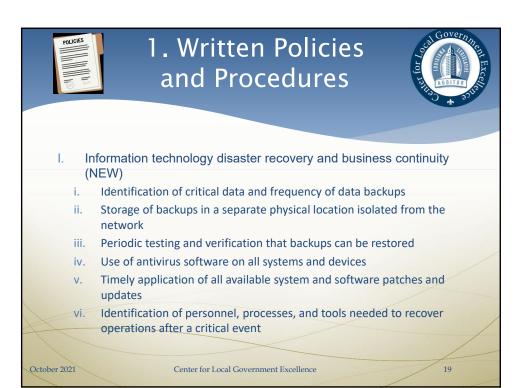














## Best Practices for Written Policies and Procedures



- The agency should have these major policies. See also <u>Financial</u> <u>Policies</u> by Shayne Kavanagh, available from www. gfoa.org for \$45 for members of GFOA.
- 2. Keep the written Accounting Procedures Manual and fiscal policies updated.
- Existing policies and procedures should adequately address most of the internal control elements (authorizing, recording, segregation of incompatible duties, thresholds, documentation, etc.) in sufficient detail.
- Consider illustrating processes in a flow chart.
- Consider using (fillable) forms or workflow software to capture all necessary information.

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## 2. Board or Finance Committee



- a. The board or finance committee should meet with a quorum at least monthly or on a frequency in accordance with the board's enabling legislation, charter, bylaws, or other equivalent document
- b. Minutes should reference or include (NEW)
  - i. Monthly budget-to-actual comparisons on the general fund
  - i. Quarterly budget-to-actual, at a minimum, on proprietary funds
  - iii. Semi-annual budget-to-actual, at a minimum, on all special revenue funds
  - iv. Alternatively, for those reporting on the nonprofit accounting model, financial activity relating to public funds
- c. If the general fund had a negative unassigned fund balance last year, the minutes of at least one meeting should reference or include a formal plan to eliminate the negative unassigned fund balance

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## Best Practices for Board or Finance Committees



In addition to the required income statements, consider providing

- 1. Monthly balance sheets;
- 2. A "Best Available Estimate" listing columns for the annual budget and all 12 months, with actual information for closed months and budgeted information for future months, to project the excess or deficit for the entire fiscal year;
- An income statement and balance sheet for all debt service and capital projects funds at least twice a year;
- A list of investments at least twice a year;
- A schedule of debt service payments and bank accounts at least once a year; and
- 6. Economic information on the organization's most volatile revenue source at least quarterly.

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## 4. Collections



- a. Segregate incompatible duties
  - i. Employees who collect cash should not share cash drawers or registers
  - ii. Persons who collect cash should not prepare or make deposits unless another person reconciles collection documentation to the deposit
  - iii. Persons who collect cash should not post collection entries unless another person reconciles ledger postings to each other (i.e. general and subsidiary ledgers) and to the deposit
  - iv. Persons who reconcile cash collections should not collect cash unless another person verifies the reconciliation
- b. All employees who have access to cash should be bonded or covered by an employee dishonesty or theft policy

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## 4. Collections



- Receipts should be sequentially pre-numbered
- d. Sequentially pre-numbered receipts, system reports, and other related collection documentation should total to the same amount as the deposit slip
- e. The deposit slip total should be the same as the actual deposit showing on the bank statement
- f. Deposits should be made within 1 business day of receipt (within 1 week if the depository is more than 10 miles from the collection location or the deposit is less than \$100 and the cash is stored securely in a locked safe or drawer)
- g. The actual deposit showing on the bank statement should be the same amount that is posted to the general ledger

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# Best Practices for Non-Payroll Disbursements



- A requisitioning process (requisition, purchase order, etc.) should occur BEFORE the purchase is made.
- Purchases should be reasonable, necessary, budgeted, documented, approved, received, safeguarded, and used solely for public purposes of the agency.
- Establish controls to ensure compliance with the Public Bid Law and federal procurement guidelines, when applicable.
- Disbursement documentation should include an approved purchase order (requisition), receiving report (for goods), and an approved itemized invoice (including a signed approval to pay for services) and can include a contract.
- Payments by cash are strictly prohibited.
- An Authorized Signers policy states who is authorized to sign contracts and checks, and the number of signatures required on checks.

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## Best Practices for Non-Payroll Disbursements



- Utilize software features that allow for electronically requisitioning and approving purchases, and that check for the three-way match between the purchase order, receiving report, and invoice, and signing checks.
- 8. Utilize software features that can pay vendors electronically to avoid printing, signing, mailing, reconciling, and storing paper checks.
- 9. Charge utilities to a credit card (and reap the rewards).
- Set up automatic recurring disbursements (i.e. monthly rent) whenever possible.
- 11. Utilize software that reads scanned invoices and automatically processes routine payments.
- 12. Use "blanket" purchase orders (i.e. for hardware stores, repair services, etc.).

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# 6. Credit, Debit, Fuel, and Purchase Cards



- A list of all active cards, including card numbers, names of persons who possess them, expiration date, and credit limits, should be maintained
- b. Attach original receipts to each statement
- c. A person other than the authorized cardholder should review each monthly statement and approve it for payment
- d. Cards should be paid in full and on time every month
- e. Every purchase should include written documentation of the public or business purpose and documentation of the individuals participating in meals
- Documentation should be included for missing receipts

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# Best Practices for Using Cards



- 1. Review, scrutinize, and analyze fuel cards to monitor their usage and determine the reasonableness of purchases.
- 2. Require that the governing body formally approve the issuance of cards.
- Cardholders should sign a written card agreement outlining the terms and conditions under which the cards may be used and informing them that unauthorized use may result in termination of employment.
- Securely store unused cards.
- Employ merchant category codes to restrict purchases.

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### Best Practices for Using Cards



- Cards should not be used for significant routine or recurring purchases or for purchases subject to the Public Bid Law.
- Compare card statements with travel expense reports to ensure that the employee did not have card charges for which the employee was also reimbursed and for compliance with the travel expense reimbursement policy.
- 8. Pay the cards online to pay quicker.
- Consider requiring individuals to personally pay the finance charges or late fees.
- 10. Consider payroll deducting for card purchases with missing itemized receipts.
- Create a log that cardholders should complete each month that includes fields for business purpose and general ledger code.

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# 7. Travel and Travel-Related Expense Reimbursements



- a. Per diem rates should not exceed the rates of either the state or the U.S. General Services Administration (gsa.gov)
- b. Actual costs reimbursed should be supported by original itemized receipts
- Documentation should include the public or business purpose, including the names of persons participating in meals
- d. Requests for travel-related reimbursements should be reviewed and approved in writing by another person

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# Best Practices for Travel-Related Expenditures



- Travel should be ordinary, reasonable, necessary, conducted in the most economical means, and beneficial to the agency.
- Travel, including estimated travel costs, should be approved in writing in advance, comply with the policy, and be within the approved budget.
- 3. Travel advances should be approved, reasonable, and documented.
- 4. Claims for reimbursement should be signed by the traveler and approved by a supervisor.
- 6. Original itemized receipts should be attached to the request for travel reimbursement along with the business purpose of the travel.
- 7 The traveler should document the time and date of departure, time and date of return, destination, and travel-related costs borne by the entity (create a form with instructions).

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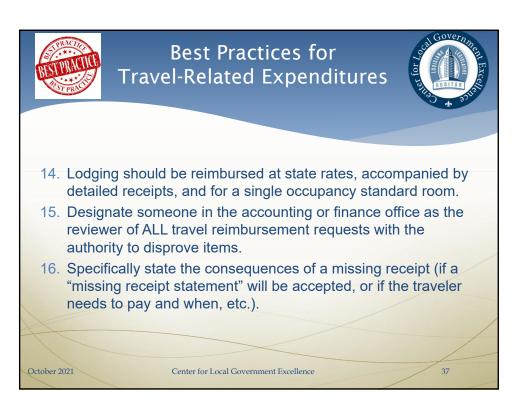
## Best Practices for Travel-Related Expenditures



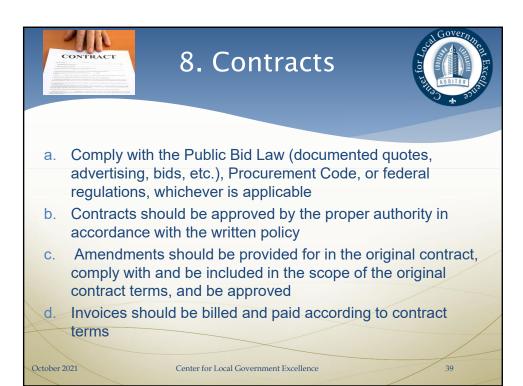
- Persons who submit fraudulent claims for reimbursement are guilty of official misconduct and are subject to severe disciplinary action.
- 9. Vehicles owned by the entity are for public or business travel only.
- 10. Use of rental vehicles should be approved in advance and for the least expensive vehicle that serves the purpose (i.e. a compact car for 1 or 2 travelers).
- 11. Receipts should be required for all ground transportation (taxi, shuttles, ride-share services, etc.) including the starting and ending locations.
- 12. Reimbursements for meals should be only when an overnight stay is required and should be in accordance with the state's meal allowance rates.
- 13. Excessive expenses will not be reimbursed.

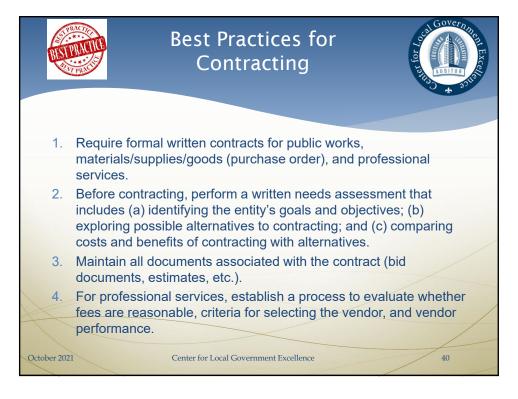
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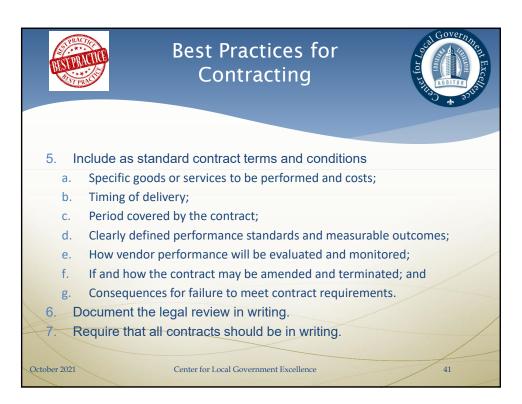
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## Best Practices for Contracting



- 11. The contract manager is responsible for
  - a. Tracking budgets;
  - b. Comparing invoices and charges to contract terms;
  - c. Verifying, and accepting or rejecting deliverables;
  - d. Withholding vendor payments until deliverables are met;
  - e. Approving invoices;
  - Maintaining all documentation supporting payments to the vendor;
  - g. Closing out the contract; and
  - h. Communicating the status of the contract to management.

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# Best Practices for Contracting



- 12. Consider centralizing the purchasing function to ensure compliance with all state and federal procurement laws and regulations.
- 13. Develop an organized filing system (hopefully electronic), a checklist to ensure that all documents are present, and a flow chart to make sure all purchasing steps are followed.
- 14. Develop a procedure to ensure that unauthorized persons do NOT sign contracts.
- 15. The accounting staff should have access to all contracts, not only to produce them for the independent auditor, but also to comply with GASB 87, *Leases*.
- 16. Consider writing a Purchasing Procedures Manual.

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# 9. Payroll and Personnel



- a. Salaries paid should be at authorized pay rates, which should be documented in each employee's personnel file
- b. Daily attendance should be documented
- All leave, including holidays and paid and unpaid leave, should be documented
- d. Both attendance and leave should be approved by a supervisor
- e. Leave earned and taken should be added to or deducted from the employee's leave records and should be in accordance with written policy, including leave amounts paid at termination
- f. All third-party payroll-related amounts (retirement, taxes, insurance, garnishments, savings plans, etc.) should be paid timely

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# Best Practices for Payroll and Personnel



- 1. Include in the hiring process
  - a. A needs assessment, minimum qualifications, job responsibilities, and formal pay; and
  - b. Protocols for receiving applications, interviewing (written questions), performing background checks, and verifying credentials.
- Use a checklist to make sure that all documents are included in each personnel file (application, signed job description, pay rate, authorized deductions, retirement, tax, and banking forms, performance appraisals, certifications, required training, etc.).
- 3. Time sheets should be used to document hours worked (arrival time, start and stop of work times, start and stop for breaks), and leave taken and be signed by a supervisor before payroll is processed.

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## Best Practices for Payroll and Personnel



- 4. Do not advance or award leave before it is earned.
- 5. Comply with the Fair Labor Standards Act, especially for non-exempt employees working more than 40 hours in a work week (compensatory time can be either paid or banked for later use).
- 6. Require that overtime be approved in advance.
- 7. Segregate incompatible duties, so that different persons
  - a. Prepare and update payroll and personnel data;
  - b. Review and approve payroll actions;
  - c. Distribute payroll; and
  - d. Review and reconcile the payroll bank account.
- Limit computer access to only those who need it to perform their duties.

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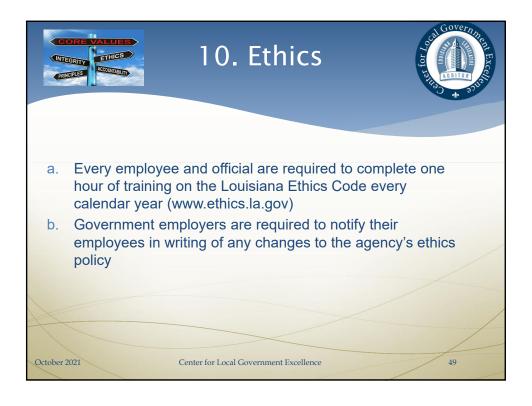
# Best Practices for Payroll and Personnel



- Management should review and sign a report showing all changes made to payroll data each pay period.
- 10. Schedule recurring payments and reports as software permits.
- 11. Conduct and document annual performance evaluations on all employees.
- 12. Employees should annually acknowledge in writing their agreement to comply with policies and procedures.
- Supervisors should approve a payroll verification report each pay period.
- 14. Develop a written Payroll Procedures Manual.
- 15. Hold everyone in the payroll process accountable for their part.

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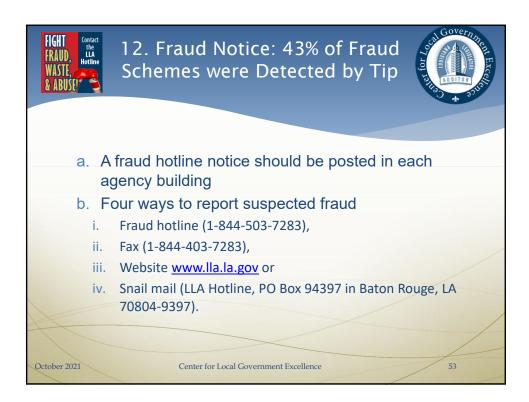
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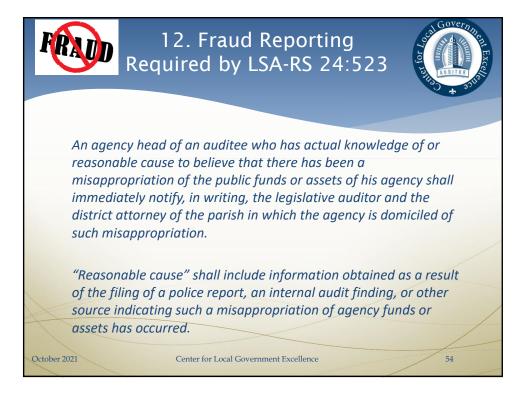














### Best Practices to Report Fraud



- Download the fraud poster and make sure it's posted in every building that the agency owns or operates and on the agency's website.
- 2. Promptly report instances of fraud also to the independent auditor, in addition to the Legislative Auditor and District Attorney.
- 3. Create, promote, and live a culture of no tolerance for fraud, strict compliance with all laws and regulations, and high ethics.
- 4. Become familiar with best practices promulgated by the Legislative Auditor (Ila.la.gov), Government Finance Officers Association (gfoa.org), Association of Government Accountants (agacgfm.org), etc.
- 5. Develop a formal Internal Controls policy.

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# 13. IT Disaster Recovery and Business Continuity



- a. Identify critical data and back it up at least weekly
- Encrypt critical data stored on physical media (tapes,
   CDs) before transporting them offsite
- Test and verify that backups can be restored at least every 3 months
- Install antivirus software on all agency devices and ensure that it is current and active
- e. Operating systems and accounting software should be currently supported by the vendor

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#### Best Practices for IT Disaster Recovery and Business Continuity



- Know that backups on networked servers are subject to viruses and malware, so consider removing them from the domain, creating an isolated network, or creating a third copy of backup data into object storage.
- 2. Implement multi-factor authentication on backup servers.
- 3. Regularly train employees on cybersecurity, common scams, detection of phishing emails, etc.
- 4. Employ strong passwords and automatic screen locks.
- 5. Scrub hard drives and devices before disposing them.
- 6. Track equipment, including installing equipment location software, on all devices.

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#### Best Practices for IT Disaster Recovery and Business Continuity



- 7. Develop a written breach response plan.
- 8. Purchase cybersecurity insurance.
- 9. Consider outsourcing IT security if the agency does not have the expertise in house.
- 10. Limit physical access to the server room.
- 11. Secure and protect mobile devices.
- 12. Connect securely using a virtual private network.
- 13. Encrypt all sensitive data before sending.
- 14. Minimize administrator privileges.

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# 14. Prevent Sexual Harassment



- a. All government employees are required to complete at least one hour of sexual harassment training every calendar year per LSA-RS 42:341-344 which became effective on January 1, 2019
- b. Supervisors are required to receive additional training
- All agencies are required to develop and institute a policy to prevent sexual harassment
- d. The sexual harassment prevention policy and complaint procedures should be posted on the agency's website, or, in the absence of a website, a notice on how to obtain the information should be posted in a conspicuous location in each agency building

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## 14. Prevent Sexual <u>Harassment</u>



- Compile an annual report by February 1 that includes (for the prior calendar year)
  - i. Number and percentage of public servants who completed the training requirements
  - ii. Number of sexual harassment complaints received by the agency
  - iii. Number of complaints which resulted in a finding that sexual harassment occurred
  - iv. Number of complaints in which the finding of sexual harassment resulted in discipline or corrective action
  - v. Amount of time it took to resolve each complaint

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# 14. Prevent Sexual Harassment



- f. The policy to prevent sexual harassment should include, at a minimum,
  - i. A clear statement that unwelcome sexual advances, requests for sexual favors, and other verbal, physical, or inappropriate conduct of a sexual nature constitute sexual harassment when the conduct explicitly or implicitly affects an individual's employment, unreasonably interferes with an individual's work performance, or creates an intimidating, hostile or offensive work environment and shall not be tolerated
  - ii. A description of the behavior the agency defines as inappropriate conduct, including examples
  - iii. An effective complaint or grievance process that includes taking immediate and appropriate action when a complaint is received

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## 14. Prevent Sexual <u>Harassment</u>



- iv. The complaint process shall detail who may make a complaint, to whom a complaint may be made, providing for alternative designees, and actions taken on the complaint (which shall be documented)
- v. A general description of the investigation process, including required participation by the alleged victim and alleged harasser
- vi. A clear prohibition against retaliation against an individual for filing a complaint or participating in an investigation
- vii. A general description of possible disciplinary actions which may occur after the conclusion of an investigation, including if the claim was intentionally false
- viii. A statement apprising employees of applicable federal and state laws

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#### Best Practices to Prevent Sexual Harassment



- Designate one person responsible for ensuring that all employees complete the required training, the policy and procedures are posted, and the annual report is prepared.
- 2. Require that all employees complete the training in January, and that all new hires complete the training within 30 days of hire.
- 3. Save all the training certificates both electronically and in each personnel file.
- 4. Promote a no tolerance tone throughout your agency.
- 5. Take seriously, and fairly and thoroughly investigate, all complaints received, including corrective action taken.

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